

# Executive Search Consultant

Join a fast-growing, disruptive high-end executive search start-up



Location: Amsterdam, City Centre, Herengracht 450

Salary: Competitive salary with attractive performance based bonus (i.e., commission)

Type: Start-up

Category: Executive Search

## Proposition

- Be part of an entrepreneurial team in the first high-end executive search start-up with a strong C-level scale-up offering
- Help build C-level leadership teams of the most exciting, high-growth and innovative companies (scale-ups such as HelloFresh, Heliox, Foodora, Bloomon) and build a network of top-tier candidates across industries
- Work with the most important segment of the Dutch economy in terms of job creation and candidate appeal
- Gain an insider's perspective into the way household brands in various industries are run on a day-to-day basis, and supply them with executive talent to realize their strategic goals
- Receive a grounding in executive search with excellent prospects for growth within our group of executive placement companies (e.g. ConsultancyExit.com and Apollo Executive Search)

## Company information

ConsultancyExit.com started as an online platform offering ex-strategy consultants (e.g. McKinsey, BCG, Bain) and other top-tier candidates access to highly competitive positions at scale-ups (e.g. Hellofresh and SnappCar), innovative corporates (e.g. ING and LeasePlan), and private equity funds and their portfolio companies.



ConsultancyExit.com was founded in 2017 and has rapidly grown to a market-leader position serving scale-ups in search of top-tier analytical profiles.

Under the Apollo brand, ConsultancyExit.com conducts active searches for a growing number of high-performing scale-ups and PE funds which are looking to attract the best C-level candidates in the market, often combining professional services or consultancy backgrounds with hands-on industry or start-up experience.



The group of companies (incl. ConsultancyExit.com and Apollo) has a unique omnichannel approach within the high-end segment of the executive placement market in the Netherlands. A user-friendly online platform is combined with a robust CRM and an innovative online marketing strategy.

In your role as Executive Search Consultant, you will be working closely with the co-founders Peter Zeeuw van der Laan and Maarten van der Kwaak (ex-McKinsey, Ronald Berger and Rocket internet) as well as other colleagues.

Our team is currently composed of two co-founders, three permanent employees and an average of one or two interns.

### **Responsibilities**

- Build relationships with top tier talent (3 to 12 years of experience, incl. C-level) and advise them on the progression of their careers
- Lead and optimise executive search processes for our partners by matching partners with candidates in your network based on our client requirements
- Play an active role in the acquisition of new clients (optional)
- Attract, train and manage junior colleagues
- Work directly with the co-founders and contribute to group strategy
- Depending on your interests, the role could include responsibilities for online marketing and the rapidly evolving field of recruitment technology (optional)

### **Requirements**

- Work experience in professional services or a start/scale-up environment (max. 6 years); responsibilities will depend on previous experience
- A postgraduate degree (MSc) in a broadly relevant field (e.g. Business, Economics or Science)
- A structured and professional way of working
- Excellent people skills
- An entrepreneurial mindset and commercial affinity
- Teamplayer