

# (Sr) Executive Search Consultant at Apollo

Technology Startups and Private equity

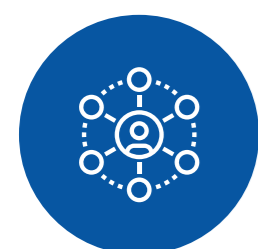
## What this role at Apollo Executive Search offers



Become part of a team of experienced and enthusiastic colleagues with diverse backgrounds, in for example consultancy (a.o. McKinsey, Roland Berger), scaleups (a.o., Rocket Internet) and executive search



Combine working in a close team with a high degree of flexibility, autonomy and room for authenticity



Meet many new and inspiring people and build relationships with candidates and clients



Work at a high professional and intellectual level with successful entrepreneurs and investors, and develop your knowledge about different industries and functions within the technology and startup sector



Help fast-growing, innovative and attractive companies like HelloFresh and Slimmer.ai build successful leadership teams



### Logistics

- Office in Amsterdam, but we are open for fully remote colleagues
- Currently our team consists of one fully remote Sr Executive Search consultant and 4 fully remote reserachers
- Depending on your location and availability, we could occasionally fly you over, for example for our 2x per year offsite



# Our current team

## Client and candidate facing team



### **Peter Zeeuw van der Laan**

Former McKinsey consultant  
 Former Rocket Internet MD  
 MSc Applied Physics, TU Delft



### **Maarten van der Kwaak**

Former Roland Berger  
 Co-founder of a.o. MatchHR  
 MBA, INSEAD



### **Nadine Collet**

Former LEK consultant  
 Former CFO SecurityMatters  
 International Mgmt, ESCP-EAP



### **Mayke van Gelder**

Former Eden McCallum  
 Former researcher at NWO  
 MSc Psychologie



### **Jessica Krantz**

Prior experience in London as a  
 structured credit sales trader and  
 in executive search.  
 MSc LSE



### **Jan Visser**

Former Manager Strategy  
 Consulting at EY and Marketing  
 Manager at ANWB  
 MSc TU Delft

## International research team



### **Magdeleen Jooste**

Sr Researcher based in South  
 Africa



### **Annie Castillo**

Researcher based in US



### **Djamila Sebbaha**

Sr Researcher based in Thailand

# About Apollo Executive Search

## COMPANY INFORMATION

Apollo Executive Search was founded in 2016 by Peter and Maarten. Our company helps investors and entrepreneurs build top teams in their ventures.

The focus is on leadership roles at portfolio companies of private equity funds and VC-backed technology startups and scaleups. We specialize in roles at fast-growing and innovative companies.

Examples of recent, successful Apollo searches are:

- **CEO:** in3 (Fintech scaleup), Exasun (Solar panel scaleup)
- **CFO** Felyx (Mobility scaleup), Hiber (Aerospace scaleup), Openclaims (Fintech scaleup)
- **COO:** Exasun (Solar panel scaleup), Safesize (Tech scaleup)
- **CMO:** Orderchamp (Retail marketplace)
- **Business Unit Manager:** Delmic (Medtech scaleup)
- **Investments:** Portfolio Manager at Waterland (PE), Investment Manager at Waterman Ventures (VC)
- **Strategic roles** at PE portfolio companies: Heliox, Europarcs, Celestia, BrandMasters

## What our clients say about Apollo



### Waterland Private Equity

“We value Apollo’s pragmatic and resourceful support on portfolio and team matters, coupled with their business understanding and deep network of interesting candidates”



### Carel van Boetzelaar

*CEO World Wide Lighting (Nordian Capital), Ex-CEO Emesa / Talpa eCommerce*

“Apollo has been my go-to partner in attracting senior leadership as CEO at World Wide Lighting and Emesa / Talpa eCommerce: they know the best people across sectors, whether it is Travel or Lighting”



### Patrick van de Graaf

*Co-founder In3*

“You cannot take any chances when hiring a CEO, which is why we partnered with Apollo to ensure the most professional, fast and non-biased process.”

## Selection of our recent clients



EXASUN

AVEDON  
CAPITAL PARTNERS

Mentha Capital  
TEAMING UP WITH GREAT COMPANIES

slimmer AI

WATERMAN  
VENTURES

heliox

felyx?

Gradyent®

BUYBOY

hiber.

FINCH  
CAPITAL

Orderchamp

in3

talpa  
ecommerce

delmic

safesize®  
brilliant shoe discovery



# Responsibilities Executive Search Consultant

## How Apollo collaborates with clients

In addition to executive search activities, at Apollo we also work closely together as a team to further develop and grow our company. For example, we organize 3-day offsites twice a year and operational meetings every 2 weeks, in which we, for example, go through our entire executive search process in search of possible improvements. Or brainstorm together about the most attractive segments.

Depending on the needs of the team and your personal interests, this means that you also contribute broadly to our further growth and development. For example, consider:



C-level management thought leadership initiatives for private equity and VC-backed scaleups (e.g. on developments in the role of the CFO towards the future)



Improving specific parts of our process, for example in the field of research, best practices for interviews, or better management of assignments



Building a strategically important candidate pool and/or market knowledge



Playing a role in the acquisition of new clients in a certain segment

By working on executive search assignments, you also develop many long-term relationships with candidates, who will eventually return more and more for new assignments. In this way you often also become an important sparring partner for candidates for important steps in their career.





# Profile

Different background types can make for an interesting match for this position. An interest in the combination of content with the people component, as well as a drive to 'do your job well' are leading for us. We are not tied to people with a background in executive search, but rather broadly search for the best people.

## The main common denominators in our team are:



Fact-based curiosity and the ability to work from the content. Interested in different types of companies, functions and people



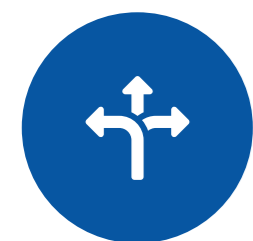
Strong people and communication skills. Able to make connections quickly with different types of people, good influencing skills and judgment



Inquisitive and drive to develop further as a team and individual



Structured and professional



Independence to be able to work in an output-driven environment with a lot of flexibility

